

(No Model.)

C. A. PINKHAM.

SALES BOOK.

No. 304,126.

Patented Aug. 26, 1884.

Fig 1

Salesman No. .... Dept. ....

*Sales Book*

*A. B. & Co.*

*A*

Fig 2

Bought of: .....

Date: ..... 188.....

Name: .....

Address: .....

Sent Goods to: .....

Bought by: .....

Entered: .....

Sold by No. .... Amt Recd. ....

*A*

Fig 3

*A*

Fig 4

Fig 5

WITNESSES

*W. J. Cambridge*

*Chas E Griffin*

INVENTOR

*Charles A Pinkham*

*per J. P. Schemacher*

*Att'y*

# UNITED STATES PATENT OFFICE.

CHARLES A. PINKHAM, OF QUINCY, MASSACHUSETTS.

## SALES-BOOK.

SPECIFICATION forming part of Letters Patent No. 304,126, dated August 26, 1884.

Application filed October 4, 1883. (No model.)

*To all whom it may concern:*

Be it known that I, CHARLES A. PINKHAM, a citizen of the United States, residing at Quincy, in the county of Norfolk and State of Massachusetts, have invented an Improvement in Sales-Books, of which the following is a full, clear, and exact description, reference being had to the accompanying drawings, making part of this specification, in which—

10 Figure 1 is a plan of my improved sales-book closed. Fig. 2 is a plan of the same open. Fig. 3 is a plan of the same open, with a portion of the pack of leaves thrown back over the upper end of the cover in a position  
15 ready for use. Fig. 4 is a longitudinal vertical section on the line *x x* of Fig. 2. Fig. 5 is a transverse vertical section on the line *y y* of Fig. 2.

My invention relates to an improvement in  
20 sales-books for use in large retail and other stores, and has for its object to facilitate the recording of the sales; and to this end my invention consists in a certain combination and arrangement of devices, as hereinafter fully  
25 described, and specifically pointed out in the claim.

In the said drawings, A represents the cover of the book, to one half or portion, *b*, of which is secured the pack, B, of printed sheets upon  
30 which the records of sales are written, each sheet having suitable lines or columns and indicating-words to guide the salesman in entering his sales, and also its proper number. This pack B is formed of two separate and independent series of sheets, *c d*, which are separately printed on one side only, and after being cut to the proper length and width, so that the under series, *c*, will extend beyond the  
35 bottom of the upper series, *d*, are attached at the top, by wire staples *e*, stitches, rivets, or other suitable binding device, to the top or upper end of the portion *b* of the cover A. Between the two series of sheets *c d*, at the center of the pack, is placed, as usual, a sheet of transfer-paper, D, which is held in place by the  
40 binding wires *e*, this sheet serving the ordinary purpose of producing upon the sheet on which it rests a fac-simile or duplicate of the writing placed upon the leaf which rests on the transfer-sheet. Immediately below the bottom of  
45 the short sheets *d* the longer sheets *c* are each

provided with a row of perforations, *i*, to facilitate the tearing off of the lower portion, *k*, which constitutes a coupon numbered to correspond with the leaf to which it is attached,  
55 and on which may be written the amount of the sale and the number of the salesman. This coupon, formed by the extension of one portion of the pack beyond the other portion, and the transfer-sheet D, form, however, no  
60 part of my present invention.

The cover A is folded to turn over or open sidewise on a line, *l*, parallel with the side of the pack, and upon the inner face of the portion *m* are printed columns with spaces *n*,  
65 numbered to correspond with the respective numbers of the sheets of the pack B, the amount of each sale being recorded in the space *n*, bearing the same number as that of the sheet on which the particulars of said sale  
70 are written, and by thus arranging the cover to fold over sidewise on a line parallel with the side of the pack B, instead of on a transverse line parallel with the upper end of the pack, as heretofore, all of the numbered spaces  
75 *n* are, when the cover is opened, brought into a position directly on one side of the sheet on which the record of the sale is written, none of the spaces *n* being above the upper end of the said sheet, as is the case with half of the  
80 said spaces when the cover is made to turn over on a line parallel with the top of the pack, and consequently the eye is enabled to catch the required number on the cover much more readily, thus saving valuable time.

85 Instead of placing the binding-wires *e* at the top of the pack B, they may be made to extend along the outer side, the line of perforations *g* being in all cases placed inside the line of attachment to the portion *b* of the cover.  
90

I am aware of the United States patent of Chas. W. Earnshaw, of August 28, 1883, No. 283,872, and therefore lay no broad claim to the combination of a pack of leaves containing a transfer-sheet with a cover having  
95 numbered columns or spaces printed on its inner face, or to any of the details of construction described and shown in the aforesaid patent.

What I claim as my invention, and desire to secure by Letters Patent, is—  
100

In a sales-book, a pack of leaves made up of two sections, with a transfer-sheet between

them, so that all of the upper section except the under leaf must be turned back when the sale is entered, in combination with and secured to an outer edge (to one side of a central line, *l*) of a cover, having on the other side of the central line, *l*, a record-page properly spaced, whereby when the upper half of the pack is turned back both the written leaf

and record-spaces are simultaneously exposed, as set forth.

Witness my hand this 2d day of October, A. D. 1883.

CHAS. A. PINKHAM.

In presence of—

P. E. TESCHEMACHER,

W. J. CAMBRIDGE.